



## Jacinthe Cloutier-Carneiro

### Director

### Key Account Manager, National Railway Equipment (NRE)

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**Jacinthe Cloutier-Carneiro** started her career in her home town of St. Jean-sur-Richelieu, Quebec. With interest in the driving force behind her father's career as a truck driver, Jacinthe began her career as a Dispatch Coordinator for her father's employer Lacaille Transit.

After gaining a couple years of logistics experience, she made a transition to DLL Inc. as a Logistics Manager where she was first introduced to the diesel electric locomotive market. After a two year of successfully managing DLL's logistics, Jacinthe was promoted to DLL's Operations Manager. In her new position, she managed nearly 35+ employees with a multitude of daily functions involved with the manufacturing of locomotive high voltage products including but not limited to GE/EMD contactors and relays. With two more years of experience at DLL Inc., Jacinthe took on a second task to manage a North/South America based sales team in an effort to expand DLL's market presence. During these additional 2 years, she managed both DLL's operations and Americas sales force comprised of three local salesmen. During her 7th year, Jacinthe got married and relocated her family to New Jersey where she continued to manage DLL's sales efforts before parting ways.

Today Jacinthe is the North East Key Accounts Manager for National Railway Equipment of Mt. Vernon, IL, an active member of the Canadian Association of Railroad Suppliers (CARS), and a proud member of the Board of Directors of the League of Railroad Industry Women. (LRIW)